



# Professional Influence *with Style*

**Are your leaders struggling with:**

*developing a high performing team committed to project or department goals?*

*facilitating interdisciplinary or cross functional teams of experts toward a common purpose?*

*interpersonal or team conflict preventing progress toward their goals?*

*understanding the motivations of their employees in order to direct, delegate and coach them?*

*setting meaningful goals with their staffs; then holding them accountable for performance?*

*competing priorities with limited time, energy and resources?*

*developing personal and professional development goals themselves?*

*building their networks within and outside the organization traditionally and with social media to ensure success?*

The ability to influence others; colleagues, customers clients or community, is critical to accomplishing both organization AND individual performance objectives in workplaces today. Leaders, supervisors, team leads, trainers; in fact; all individual contributors are key to

**IMPARTING  
knowledge and skills while**

**IMPACTING  
motivation to perform.**

*Our team of consultants can also provide tools and techniques to enhance your existing:*

**Coaching Curriculum  
Customer Service Initiative  
Diversity Program  
Ethics Course  
Leadership Development Program  
Performance Management Process  
Supervisory Program  
Team Building Retreat**



Sheila K Training, Inc. provides customized, cost effective solutions for individuals, leaders and organizations.  
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